



# 28th ANNUAL CONFERENCE | March 5-7, 2019 | Daytona Beach, FL

## EXHIBITOR BOOTH SELECTION FORM

COMPLETE AND REMIT TO NMEDA OFFICE BY **JANUARY 1, 2019**

**Please be aware that no booth preference indicated below is guaranteed.  
NMEDA will contact you with your final booth location.**

<b>Company:</b> _____	<b>Phone:</b> (____) _____
<b>Address:</b> _____	<b>Website:</b> _____
<b>City:</b> _____	<b>State/Prov/Country:</b> _____
<b>Exhibit Contact:</b> _____	<b>Zip/Postal Code:</b> _____
<b>Product Line:</b> _____	<b>E-mail:</b> _____
_____	

### EXHIBIT BOOTH FEES

**Based on the enclosed floor plan, please indicate the number(s) of the booth(s) you prefer.**

Every effort will be made to accommodate your first choice. If two or more companies request the same space, assignment will be made based on the number of years the company has exhibited at the NMEDA conference and previous sponsorship.

**Each booth is 10' x 10'.**

**Choice:** #1 \_\_\_\_\_ #3 \_\_\_\_\_  
#2 \_\_\_\_\_ #4 \_\_\_\_\_

**How many vehicles will you display?** \_\_\_\_\_

**Fees:** \$1,095 per booth (NMEDA member)  
\$1,950 per booth (non-member)

**Discounts:** 3-11 booths (10%)  
12+ booths (20%)

\_\_\_\_\_ x \_\_\_\_\_ - \_\_\_\_\_ = \_\_\_\_\_  
# Booths      Fee      Discount      Total

### RULES FOR BOOTH SELECTION

Vehicle displays require a minimum 10' x 20' space (two booths). Booths cannot be transferred to another company. **One company per exhibit area. Two or more companies may not share exhibit space of any size.**

### CANCELLATION CLAUSE

Cancellation of all or a portion of any exhibit space must be made in writing. The cancellation fee will be 50% of your total booth cost should a cancellation of the booth(s) occur between December 15, 2018 and January 1, 2019.

**There will be no refunds after January 1, 2019.**

*I, the undersigned, have read and understand the conditions of exhibiting at NMEDA's 2019 Annual Conference.*

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

**NO BOOTH SELECTION WILL BE ACCEPTED WITHOUT PAYMENT.**

<b>Payment Method:</b>	Check      Credit Card	<b>Total Amount:</b> _____
<b>Card #:</b> _____	<b>V-Code:</b> _____	<b>Exp. Date:</b> _____
<b>Company and/or Name on Card:</b> _____		
<b>Billing Address:</b> _____		

REMIT TO

NMEDA, 3327 Bearss Ave., Tampa, FL 33618 • fax 813.962.8970 • e-mail [conference@nmeda.org](mailto:conference@nmeda.org)



# 28th ANNUAL CONFERENCE | March 5-7, 2019 | Daytona Beach, FL

## EXHIBITOR ATTENDEE REGISTRATION FORM

COMPLETE AND REMIT TO NMEDA OFFICE BY **JANUARY 1, 2019**

<b>Company:</b> _____	<b>Phone:</b> (____) _____
<b>Address:</b> _____	<b>Website:</b> _____
<b>City:</b> _____	<b>State/Prov/Country:</b> _____
	<b>Zip/Postal Code:</b> _____
<b>Exhibit Contact:</b> _____	<b>E-mail:</b> _____

**ONE complimentary exhibit badge is provided for each 10'x10' booth.** Exhibit badges provide access to all conference activities including the Thursday night banquet. Additional exhibit badges can be purchased for \$200 each.

### EXHIBITOR ATTENDEE BADGES

Print names to receive exhibitor attendee badges. Please check the box next to the individual's name if they are going to attend the Thursday night banquet.

1.  \_\_\_\_\_
2.  \_\_\_\_\_
3.  \_\_\_\_\_
4.  \_\_\_\_\_
5.  \_\_\_\_\_
6.  \_\_\_\_\_

### BANQUET ONLY TICKETS

Additional tickets are available for individuals attending the banquet ONLY for \$75.00 each. List names below:

1. _____	<input type="checkbox"/> Check here if any attendee has dietary restrictions.
2. _____	List Restrictions: _____
3. _____	_____

### PAYMENT TOTALS

# Exhibit Badges \_\_\_\_\_ @ \$200 = \_\_\_\_\_

# Banquet ONLY \_\_\_\_\_ @ \$75 = \_\_\_\_\_

**Total = \_\_\_\_\_**

*Payments accepted via check or credit card.*

**Payment Method:**  Check     Credit Card                      **Total Amount:** \_\_\_\_\_

**Card #:** \_\_\_\_\_                      **V-Code:** \_\_\_\_\_                      **Exp. Date:** \_\_\_\_\_

**Company and/or Name on Card:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_

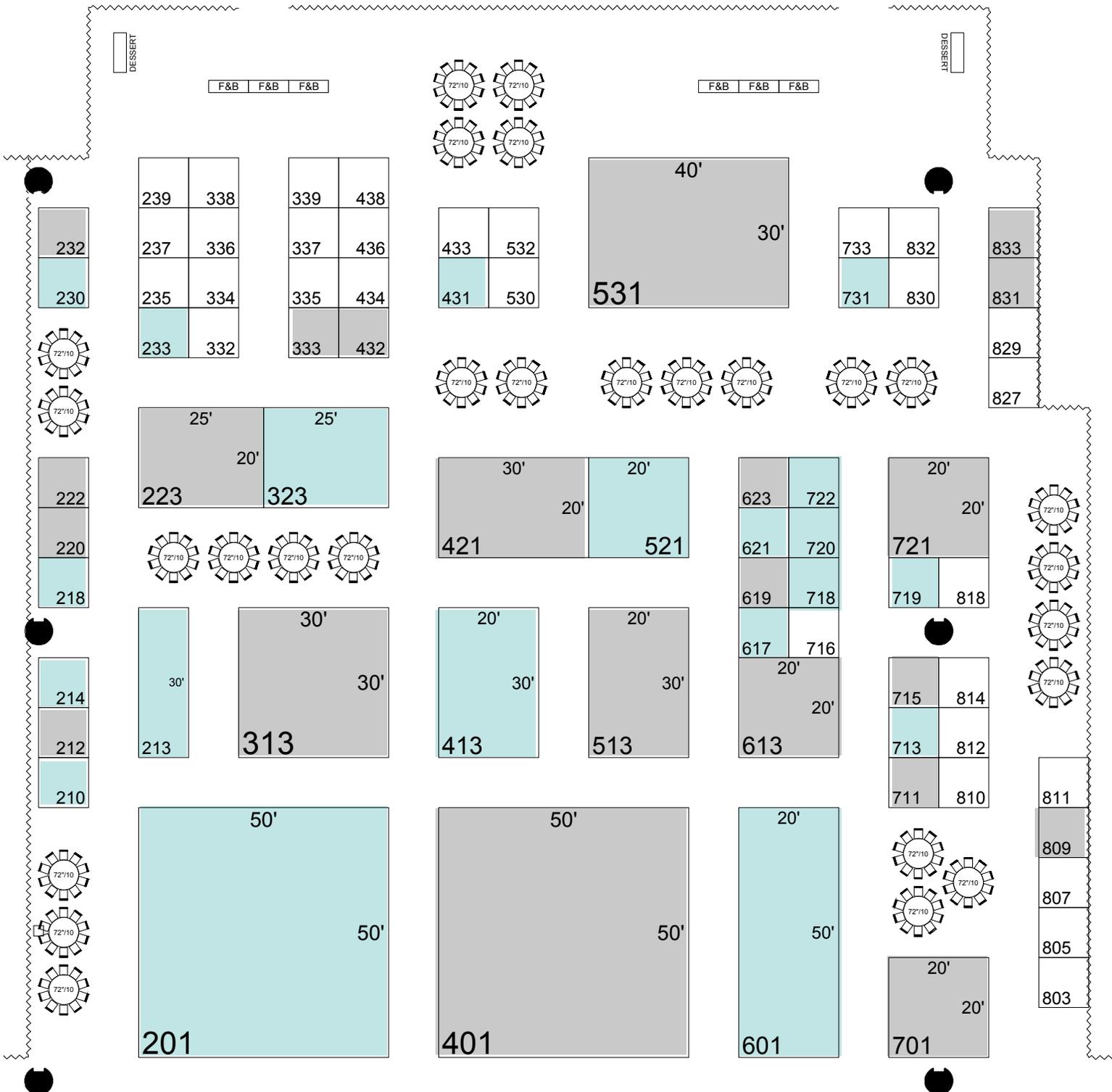
**Enclose a check or complete the credit card charge information for fees.** Cancellation of all or a portion of any exhibit space must be made in writing. The cancellation fee will be 50% of your total booth cost should a cancellation of the booth(s) occur between December 15, 2018 and January 1, 2019. **There will be no refunds after January 1, 2019.** Cancellation of additional exhibit badges at \$200 will be refunded prior to January 1, 2019. No refunds will be made after this date. **All changes or cancellations must be made in writing to NMEDA.**

### REMIT TO



# EXHIBIT HALL LAYOUT

Colored booths are sold. White booths are available for selection.  
See next page for current booth assignments.



Updated 01/14/19

## QUESTIONS?



## EXHIBIT HALL ASSIGNMENTS

Booth Number(s)	Company	Booth Number(s)	Company
201	VMI	531	FCA
210	Collebuilt	601	Toyota Mobility
212	RADCO	613	Ilderton Conversions
213	Sure Grip	617	Altro Transflor
214	Mobility Support Solutions	619	Paravan GmbH
218	Brandl Mobility Finance	621	Johnson Hand Controls
220 & 222	Genesis Mobility	623	MGA Research
223	Clock Mobility	701	Q'Straint
230	Kempf, Inc.	711	Crescent Industries
232	Automotive Credit Corporation	713	Bever Mobility Products
233	Veigel	715	MPS/Guidosimplex
313	Tempe	719	March of Dimes Canada
323	EZ Lock	721	AMF Bruns
401	Braun	731	DealerTeam
413	Bruno	809	United Spinal Association
421	Adapt Solutions	333 & 432	Ace Mobility
431	Savaria	718-722	Adaptive Driving Alliance
513	Adaptive Mobility	831 & 833	Driving Systems, Inc.
521	Drive Master		

### QUESTIONS?



## EXHIBITOR INFORMATION

Thank you for your support of the NMEDA annual conference. It is the continual participation of the exhibitors that has increased the scope of the conference to what it is today. In 1994, there were 30 exhibit spaces, today there are over 250. The following information is provided to make your company's conference experience as valuable and rewarding as possible.

**Hotel Information:** Please mention you are with the NMEDA group when making reservations.

Hilton Daytona Beach Ocean Walk Village  
100 North Atlantic Avenue  
Daytona Beach, FL 32118  
Phone: 386.254.8200 or 1.800.HILTONS

The online hotel registration link is posted on [www.nmedaannualconference.com](http://www.nmedaannualconference.com).

The room rate is \$174.00 single or double plus prevailing taxes and fees.

**Registration:** Exhibitor Registration will be open at the Ocean Center, Tuesday, March 5, from 8:00 a.m.–9:00 pm. Please obtain your registration packet, which includes your badge, prior to entering the exhibit hall. Exhibitors are provided with one complimentary registration and badge for each 10'x10' booth.

**The complimentary exhibitor badge gives you entry into every conference function from Tuesday evening through Thursday (education, reception, all meals, breaks, and the banquet).** The ADED workshops are not included with your complimentary registration.

**Additional personnel working in the exhibit booth can purchase an exhibitor badge for \$200.00 per person.** An exhibitor badge permits you to attend all conference functions, including the banquet. You must register using the form provided with this kit. **Do not register exhibitor booth personnel online as it will charge at the full attendee rate.**

**Security:** NMEDA provides security in the exhibit hall during hours of show operation from exhibit set-up on Tuesday through teardown on Thursday. The Ocean Center is secured each night and reopens at 7:00 a.m. each day that NMEDA leases the facility. **No after-hours work may be performed in the exhibit hall.**

**Shipping Your Vehicle(s) to the Conference:** The NMEDA staff is not permitted to accept delivery of vehicles or packages on behalf of any exhibitor. You must make arrangements to have a representative from your company available to receive vehicles or packages, or make arrangements to ship in care of Shepard Exposition Services or a local dealer.

**Show Decorator:** Shepard Exposition Services (SES) is providing decorating services for the exhibits. In November a packet from SES will be e-mailed to all exhibitors. If you would like a copy of the packet faxed or mailed to you, or if you do not receive your packet, please contact Marilyn at 813.264.2697 or Shepard at 407.888.9669 or [Orlando@ShepardES.com](mailto:Orlando@ShepardES.com).

### **Exhibit Hall Location**

Ocean Center  
101 North Atlantic Drive  
Daytona Beach, FL 32118  
Phone: 800.858.6444

**Exhibit Hall Set-Up:** The exhibit hall will be available for set up on Tuesday, **March 5th** as follows:

- **Vehicle Move In:** 8 a.m.–10:30 a.m. All vehicles will move in during this time only on a “first come, first served” basis. No exceptions will be made. Shepard Exhibition Services must spot all vehicles in and out of the hall. When all vehicles are in place Shepard will set up the rest of the booth spaces, place booth signage, and deliver any freight shipped by exhibitors.
- **Exhibit Set Up by All Exhibitors:** 12:00 p.m.–5:00 p.m. All exhibits must be set up by 5:00 p.m. so the decorator can finish laying the aisle carpet and clean the hall.

**Requirements for Vehicles in the Exhibit Hall:** The following safety regulations must be adhered to by all vehicles on display in the exhibit hall:

- **Keys:** Shepard Expositions Services requires that all companies displaying vehicles must turn in a copy of their keys for each vehicle on display to Shepard before leaving the exhibit hall during set-up time. The Fire Marshall may want to verify that your vehicle will not start.
- Your keys will be tagged and given to Security to hold. At the conclusion of the exhibit time, a Shepard Exposition Services representative will hand the keys back to the exhibitors in sections starting with those in the exhibit areas closest to the exit(s).
- **Fuel Tanks:** Fuel in the fuel tanks shall not exceed  $\frac{1}{4}$  of the tank capacity or five (5) gallons, whichever is less.
  - ✓ All fuel tank fill caps shall be self-sealing or taped in an approved manner to prevent the escape of vapors.
  - ✓ The “hot lead” battery cable shall be removed from the main battery while the vehicle is on display in the building. The disconnected battery cable shall be taped to prevent a short.
  - ✓ If approved by the Fire Marshall, batteries used to power auxiliary equipment may be permitted to be kept in-service.
  - ✓ Clear plastic coating must be placed underneath each vehicle in carpeted areas.
  - ✓ It may be necessary to move or relocate a vehicle before or during a show.

**Ocean Center Regulations:**

- The use of propane, flammable bottled gas, liquid/gel fuels, or open flame is prohibited within the building.
- Any other type of pressurized tank, cylinder, or vessel must be properly secured to prevent damage to it.
- Helium users are responsible for the safe removal of all helium filled balloons, novelties, or vessels from the building at the end of the event.
- Decorations, signs, banners, etc., may not be taped, nailed, tacked, stapled, or otherwise fastened to any portion of the facility.
- No holes may be drilled, cored, or punched in the building.
- No painting of signs, displays, or other objects is permitted in the building.
- No adhesive-backed (stick-on) decals or similar items (except name tags) may be distributed or used in the building.
- Any vehicle on display must have the battery cables disconnected. The gas tank must either be taped shut or have a lockable gas cap and may contain no more than  $\frac{1}{4}$  of a tank of fuel.
- No sample food and/or beverage products may be distributed by exposition sponsoring organizations and/or their exhibitors except upon written authorization from Ocean Center Management.
- No one may bring food or beverage into the Ocean Center at any time.
- The Ocean Center recommends the use of residue resistant carpet tape. All tape and its residue must be removed from floor and disposed of immediately after the show.

- All electrical extension cords must be three wire UL listed and IL approved. Two wire electrical cords and zip cord use is prohibited.
- Freight deliveries will not be accepted by the Ocean Center. Ask Shepard Exposition Services for proper drayage instructions.
- Parking on the loading docks, except for loading and unloading, is prohibited. Violator's vehicle(s) will be towed at owner's expense.

**Exhibit Height:** The Board of Directors determined that booth height may not exceed 8' and cannot obstruct the view of or interfere with traffic to other exhibits unless you submit a floor plan of your booth and receive prior approval from show management.

**Exhibit Hours:** The exhibit hall is open to all conference participants during the following times based on the current tentative schedule.

Tuesday	March 5	7:30 p.m.–9:30 p.m.	Opening Reception
Wednesday	March 6	10:45 a.m.–2:00 p.m.	
Thursday	March 7	9:00 a.m.–11:00 a.m.	

**Exhibit Tear Down:** Tear down will begin immediately after closing on Thursday. **No early teardown is permitted. A company representative must be present in your booth during all hours of exhibit operation from Tuesday through Thursday. Failure to comply with this will result in your company not being permitted to exhibit at future NMEDA conferences.**

**Other:**

- **Each vehicle must be properly labeled with required compliance labels.**
- **Untested or prototype products/vehicles must be labeled as such.**

**Audio Visual Displays in the Exhibit Hall:** Audio visual displays must be approved by Show Management prior to the conference and may not interfere with other booths or extend into the aisles. Exhibit height should not interfere with traffic to other exhibitors. Exhibitors with audible electric devices, sound video or motion pictures, or other exhibits or devices, which might prove objectionable to other exhibitors, may be asked to accept booth assignments that diminish reasonable objections.

**Food/Beverage:** For your catering needs please contact Spectra at 386.254.4550 for catering at the Ocean Center and MaryClaire Pendergast, Director of Convention Services, at 386.254.8016 or [mpendergast@daytonahilton.com](mailto:mpendergast@daytonahilton.com) for events you want to schedule at the Hilton Hotel.

**Attendee List:** An attendee list will be e-mailed to your company after the conference.

**Reminders for 2019:**

- **Sharing of booth space is not permitted.**
- **Parking or vehicle displays in front of the Ocean Center during convention hours is not permitted.**
- **Any use of the Ocean Center parking spaces for display or product demonstration must be approved by NMEDA.**
- **Meetings or seminars during exhibit or education hours are not permitted.**

Thank you for your support of NMEDA and we look forward to seeing you in Daytona Beach in March. If you have any questions, please contact NMEDA at 813.264.2697.



## EXHIBITOR RULES

The terms and conditions included in the 2019 Exhibitor Booth Selection Form (Agreement) are required of all Exhibitors in the NMEDA Annual Conference, March 5-7, 2019, at the Ocean Center, Daytona Beach, Florida.

- 1. General:** All matters and questions not covered by the Agreement are subject to the decision of Show Management.
- 2. Application:** Applications for rental of exhibit space shall be subject to the approval of Show Management. Show Management reserves the right to reject applications for space with or without cause if in the best interest of the Show. Upon acceptance of the Contract for 2019 NMEDA Exhibit Space by Show Management in writing, it shall be a legally binding agreement between the exhibitor and Show Management.
- 3. Rates and Payment:** To qualify for the member rate, the exhibitor must be a NMEDA member in good standing from the time of submission of the Exhibitor Booth Selection Form through the conclusion of the show. Exhibitor shall submit with the Exhibitor Registration Form 50% of their total exhibit space fees to confirm reservation of space. Checks must be made payable to NMEDA and mailed to 3327 W. Bearss Ave., Tampa, FL, 33618. Credit card information may be faxed to NMEDA at 813.962.8970. Payment in USD only.
- 4. Eligibility:** Eligibility is generally limited to persons or firms who provide products and services to the adaptive equipment industry. Applicants who have not previously exhibited may be required to submit the nature of their business and the scope of items to be exhibited. Show Management reserves the right to reject any application to exhibit.
- 5. Space Assignment:** Preference of space assignment will be given to previous exhibitors based on the number of years your company has exhibited with NMEDA and previous sponsorship. Space will not be assigned until your deposit is received. Consideration will be given to exhibitors wishing to avoid assignment of exhibit space adjacent to competitors. Show Management shall have the right, in its sole discretion, to change your space assignment after acceptance of this agreement if it is deemed to be in the best interest of the Show. Any reassignment will be to an exhibit space of equal size to your original space and you will be notified of your newly assigned space.
- 6. Subletting Space:** Exhibitor shall not assign, sublet, share, or apportion the whole or any part of the space allotted, or have representatives from other than its own firm in the exhibit space.
- 7. Exhibit Materials:** All exhibit materials, including decorations, exhibit display, motion picture projectors, and apparatus must conform to fire regulations and electrical codes of the convention center and/or hotel. Exhibits should be constructed so that nothing appears higher than eight feet from the floor and should not project beyond the space allotted. They should not obstruct the view of or interfere with, traffic to other exhibits. Exhibitors with audible electric devices, microphones, sound video or motion pictures, or other exhibits or devices, which might prove objectionable to other exhibitors, may be asked to accept booth assignments that diminish reasonable objections.
- 8. Operation and Conduct:** Show management reserves the right to regulate and/or restrict exhibits to suitable methods of operation and display of materials. If for any reason Show Management deems an exhibit and/or its contents objectionable, the exhibit shall be subject to removal at exhibitor's expense. This reservation includes persons, things, conduct, non-payment of additional fees, printed matter, signs, or any item of poor character, which in the judgment of Show Management is detrimental to the Show. In the event that such a restriction is enforced, Show Management shall not be liable for refund of exhibit space rental fees or exhibit equipment rental fees, except at its' sole discretion. Exhibitor hereby waives any right and all claims, actions or demands for damages, costs and expenses, including legal fees, against the Ocean Center, Show Management, its directors, officers, agents, employees, and/or servants for such restriction or removal.
- 9. Outside Exhibits/Hospitality Suites:** By executing this Agreement, Exhibitors agree that their entire exhibit and display will be confined to the exhibit hall and the booth space assigned. This prohibits Exhibitors from displaying products or services and/or other advertising material in areas outside their booth space such as, but not limited

to, parking lots and hotel lobbies. Exhibitors also agree not to operate hospitality suites during hours the Show is open or educational sessions are being held.

10. **Solicitation:** Show Management will not permit any on-premise solicitation at the conference by anyone, including non-paying dealers, manufacturers, or Exhibitors.
11. **Violations of Rules and Regulations:** Violations of these rules and regulations as well as those of the convention center will afford Show Management the right to execute one or more of the following remedies: a) The Exhibitor may be prohibited from exhibiting at the current year's Show and will forfeit all booth payments. b) The Exhibitor may be prohibited from exhibiting at any or all future Shows.
12. **Cancellations and Default:** Cancellation of all or a portion of any exhibit space must be made in writing. Cancellation fee will be 50% of your booth cost should a cancellation of the booth(s) occur between December 15, 2018 and January 1, 2019. There will be no refunds after January 1, 2019. Any Exhibitor failing to occupy by 12:00 p.m. of March 4, 2019 any space contracted for, but not canceled, is obligated for the full cost of the space and is not entitled to any refund. Show Management shall have the right to use said space to suit its own convenience, including selling the space to another Exhibitor without any rebate or allowance to the defaulting Exhibitor, and without incurring any obligation of any kind to said Exhibitor.
13. **Waiver of Liability:** NMEDA acts for Exhibitors and their representatives in the capacity of agent, not as principal. NMEDA assumes no liability for any act of omission or commission in connection with this agency. Exhibitor shall be fully responsible to pay for any and all damages to property owned by the Ocean Center, their owners or managers that result from any act of omission of Exhibitors. Exhibitor assumes responsibility and agrees to

indemnify and defend the National Mobility Equipment Dealers Association and the Ocean Center, and their respective employees and agents against any claims or expenses arising out of the use of the Ocean Center premises. The Exhibitor understands that neither the National Mobility Equipment Dealers Association nor the Ocean Center maintains insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance. Exhibitor's liability shall include all losses, costs, damages, or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees, and business invitees which arise from or out of the Exhibitor's occupancy and use of the exhibition premises, the hotel or any part thereof.

14. NMEDA adheres to the IAEE Guidelines for Display Rules and Regulations for exhibit hall set up.
15. **NMEDA staff will not accept delivery of any vehicles/equipment/products.**
16. **No booth may be dismantled until closing of the show on the final day. Exhibitors must have a company representative present in their booth through the entire show. No early teardown is permitted. Failure to comply will result in your company not being able to exhibit at future NMEDA conferences.**
17. **All vehicles must have required compliance labels. Untested or prototype vehicles must be labeled as such.**
18. **Non-compliant products will be allowed only within assigned and designated space with appropriate signage.**
19. **Meetings or seminars during exhibit and workshop hours will not be permitted.**

By registering to exhibit at the NMEDA conference, you acknowledge the following:

I understand that NMEDA takes no position on nor assumes any responsibility for the quality of the products or for the accuracy or content of any statements made, or contained in or on any materials or products exhibited by an exhibitor at NMEDA's conference.

I certify that I am an authorized agent of this company and therefore I agree to abide by all of the rules and regulations set forth by NMEDA. It is my responsibility to ensure that all representatives of my organization exhibiting at NMEDA have read and understood these rules and regulations.

Send completed contract and payment to:

NMEDA  
3327 West Bearss Avenue  
Tampa, FL 33618  
Fax: 813.962.8970  
E-mail: [conference@nmeda.org](mailto:conference@nmeda.org)